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# **Health Record Banks: Sustainable Electronic Medical Records AND Privacy**

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*“The development of an information technology infrastructure has enormous potential to improve the safety, quality, and efficiency of health care in the United States”*

**- Institute of Medicine, *Crossing the Quality Chasm*, 2001**

# Key Points

- **Quality Healthcare Requires Complete Information**
- **Need Electronic Records AND Privacy**
- **Solution: Health Record Bank**
  - **Rationale**
  - **Functions**
  - **Business Model**
- **Next Steps**
  - **Community non-profits hire Health Record Bank providers**

# I. Quality Healthcare Requires Complete Information

- **Status Quo**
  - Health information scattered
  - Complete information not available
  - No institution responsible
- **Result**
  - Quality is poor
  - Costs out of control
- **More complete information --> better care**
- **Health IT can save 8% or more**

# II. Need for Electronic Records

- Rapid access
- Combine multiple scattered records into complete “master” record
- Rapid review using different views
  - Graphs
  - Charts
  - Enhance relevant information
- Automated reminders to improve quality and reduce errors

# Benefits of electronic healthcare information

- A. Improving Healthcare Delivery at Point of Care (Improving Quality)**
  - Complete patient information
  - Decision support
- B. Reducing Costs & Achieving Efficiencies**
  - Eliminate duplicate tests & imaging
  - Eliminate duplicate communication channels (labs, x-rays, etc.)
- C. Support Public Health Initiatives & Biosurveillance**
  - Automated disease reporting
  - Automated syndrome reporting

# Dangers of Electronic Records

*“Anything you do to make information more accessible for good, laudable purposes will simultaneously make it more accessible for evil, nefarious purposes”*

- William A. Yasnoff, *New York Times*, 2/18/07 (p. 16)

**Therefore, privacy is a much greater concern as more health records are electronic.**

# Consumers and Health Privacy

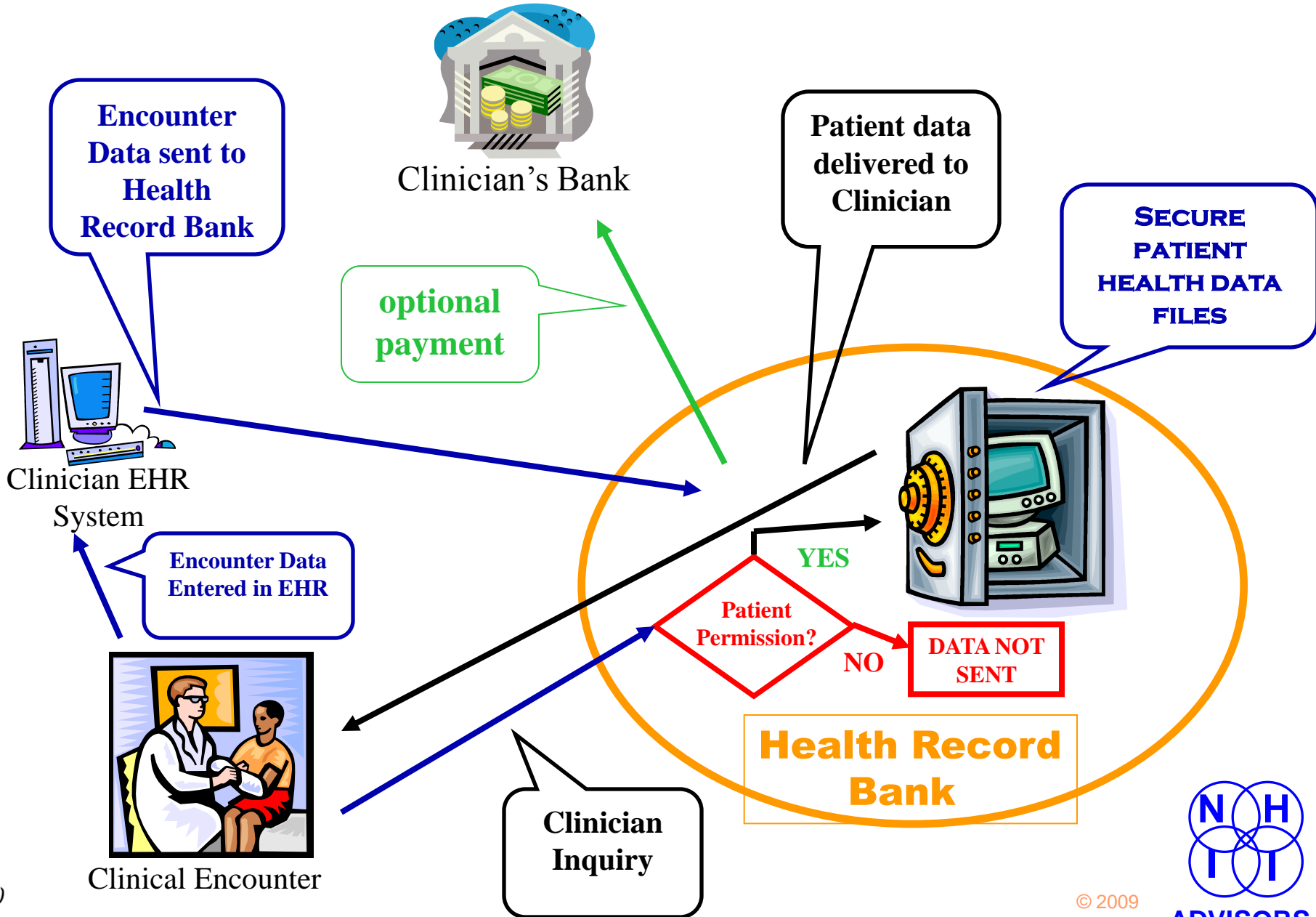
- Surveys of “information hiding”
  - 2006: 13% of consumers
  - 2007: 17% of consumers
- Consumers already control information in their records
- Without control, too many will opt out OR politically force system shut down
- Choices are today’s system or consumer control -- complete information without consent is not (and should not be) a viable option
- Patient control essential



# III. Solution: Health Record Bank (HRB)

- Secure community-based repository of complete health records
- Access to records completely controlled by patients (or designee)
- “Electronic safe deposit boxes”
- Information about care deposited once when created
  - Required by HIPAA
- Allows EHR incentives to physicians to make outpatient records electronic
- Operation simple and inexpensive

# Health Record Bank Operation



# HRB Rationale

- **Operationally simple (i.e., inexpensive)**
  - Records immediately available
  - Deposit new records when created
  - Enables value-added services
  - Enables research queries
- **Patient control -->**
  - Trust & privacy
  - Stakeholder cooperation (HIPAA)
- **Low cost facilitates business model**
- **Allows EHR incentive options**
  - Pay for deposits
  - Provide Internet-accessible EHRs

# Central Repository

- Protects privacy (since data is known)
- Security controlled in one location
- Rapid response time
- Allows review of questionable deposits
- Allows searching for research
- Alternative “scattered” model not feasible
  - Slow
  - Requires all systems to be available for queries 24/7
  - Requires universal interoperability
  - Searching data not feasible
  - Requires staffing “network central”
  - Requires real-time assembly of disparate records (expensive and error prone)

# Examples of Community HII

<u>Name</u>	<u>Data Storage</u>
Spokane, WA	Central
South Bend, IN	Central
Indianapolis, IN	Central
Fishkill, NY	Central
Bellingham, WA	Central
Cincinnati, OH	Central

**Number of operational community HII systems using scattered model: NONE**

# Trusted HRB Governance

- **Community non-profit governs for-profit HRB**
  - **For-profit organization has inherent conflict between fiduciary duty to shareholders (requiring sale of information) and consumer desire to keep information private**
  - **Non-profit community governance eliminates this conflict**
    - **Primary duty to consumers specified in contract with for-profit**
    - **Requirements for privacy, security, and audit also specified**
  - **Promotes trust without government regulation**

# Health Record Bank Organization

Community Non-profits

**RESPONSIBLE FOR:**

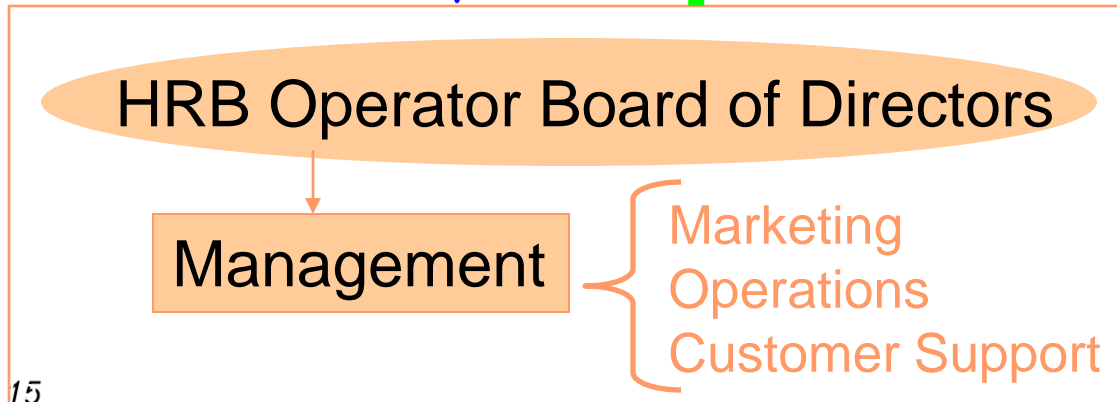
**Policy  
Governance  
Oversight**



Many communities use single HRB

regulate via contract

% of revenue



Health Record Bank Operator (for-profit)

**RESPONSIBLE FOR:**

**Obtaining Capital  
Operating HRB**



ADVISORS

# Trustworthy HRB Architecture

- Establish secure facility (as used for “classified” data)
- No phone/network connections to searchable database (server #1)
- Special “cubbyhole” server (#2) for individual records with no search/aggregation capabilities
  - Worst case release: 1 record
- Continuity of Operation
  - Backup facilities
  - Geographically separated



# HRB Business Model

- **Costs (with 1,000,000 subscribers)**
  - Operations: \$6/person/year
  - EMR incentives: \$10/person/year
- **Revenue**
  - Advertising: \$6/person/year
  - Queries: ?
  - Reminders & Alerts:  $\geq$  \$12/person/year
    - “Peace of mind” alerts
    - Preventive care reminders
    - Medication reminders
- **No need to assume/capture any health care savings (!!)**

# IV. Next Steps

- For-profit HRB startups
- For-profit HRB establishes community non-profit for governance
  - Consumers
  - Physicians
- For-profit operates HRB under contract from community non-profit
  - Pays fee to non-profit for governance
  - Provides EMRs or EMR incentives to physicians

# Key Points - Review

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  - **Rationale**
  - **Functions**
  - **Business Model**
- **Next Steps**
  - **For-profit HRBs establish & partner with non-profit governance organizations in communities**

# Questions?

**For more information:**

**[www.ehealthtrust.com](http://www.ehealthtrust.com)**

**[www.healthbanking.org](http://www.healthbanking.org)**

**[www.yasnoff.com](http://www.yasnoff.com)**

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# HRB Functions

- **Enrollment**
  - Initial collection of information
- **Care Episode**
  - New information deposited
- **Query**
  - Count & demographics of matches returned
- **Value-added Services**
  - Patient reminders
  - Process improvements

# Health Record Bank Operations

Patient requests for information



PBM

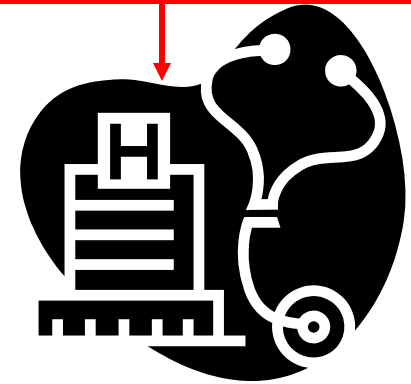


Imaging

X-Ray



Lab

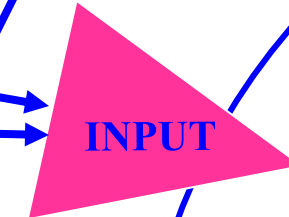


Discharge Summaries

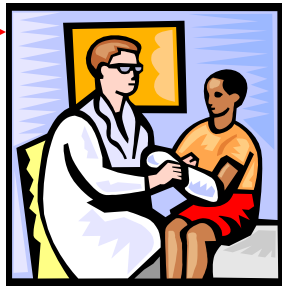
Meds

Image  
Pointers &  
Reports

Labs



SECURE  
PATIENT  
HEALTH DATA  
FILES



Clinician

Problem list, Allergies, Last  
History/Physical, Last Encounter

Account Request & Permissions

**1) Initial Enrollment  
and Data Collection**



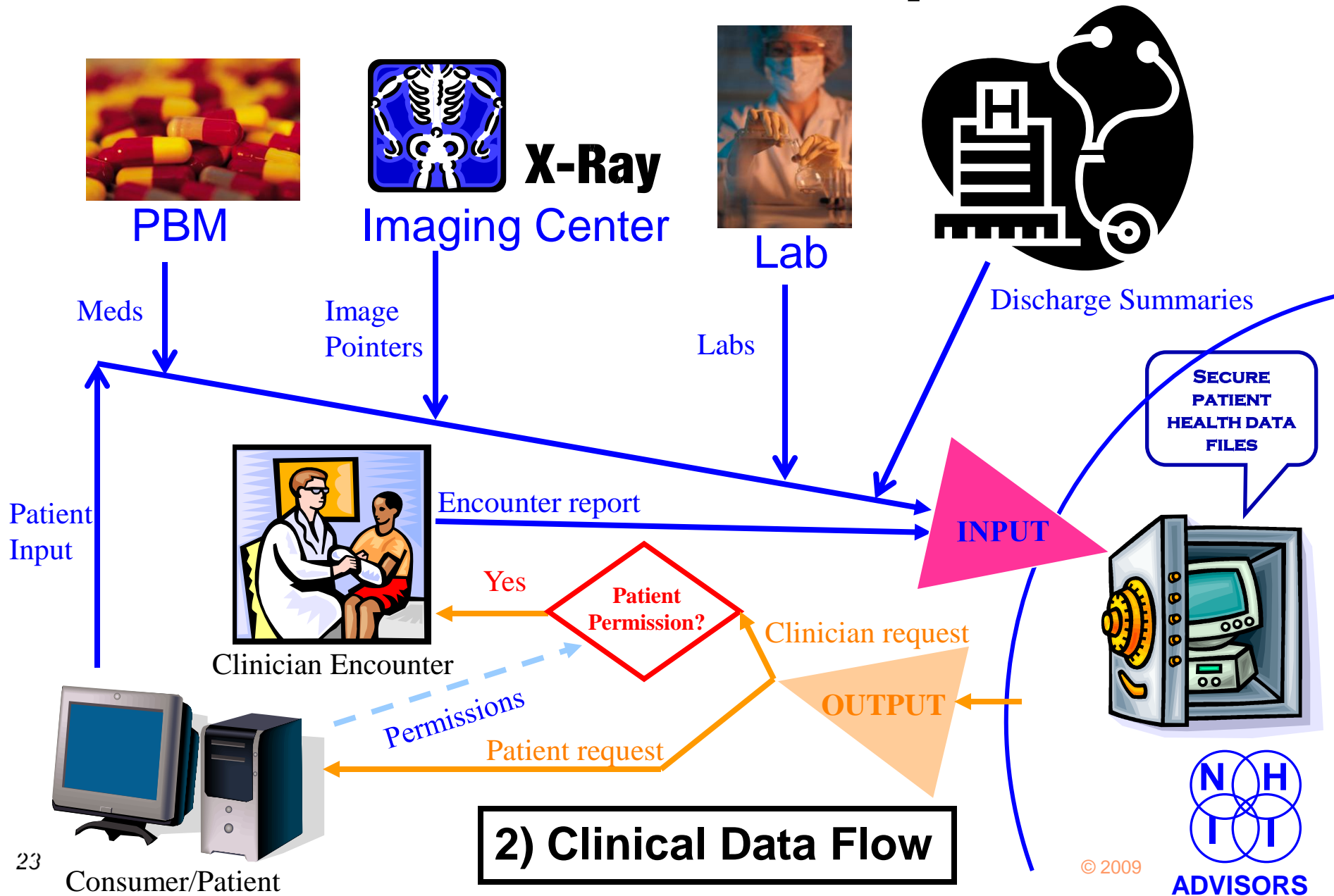
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Patient  
Input



# Health Record Bank Operations



# Health Record Bank Operations

## 3) Research Data Flow

